



# Florida ARF

A Voice for Community Agencies

# Florida Association of Rehabilitation Facilities

### **Our Mission:**

"The mission of the Florida Association of Rehabilitation Facilities, Inc. is to promote the interests of individuals with disabilities by acting as a public policy change agent, and to promote and serve the interests of community human service provider organizations."

Although numerous organizations advocate for consumers and their families, Florida ARF represents CEO's business, management, and administrative interests in the rehabilitation industry in addition to advocating for the interests of the individuals our members serve.

### **Our Members:**

#### **Community Organizations:**

Private (Profit & Nonprofit) Providers; Goodwill Industries; United Cerebral Palsy Affiliates; RESPECT Employment Centers; HCBS Waiver Programs; Community Rehabilitation Agencies (VR); Charter Schools; ICF/IID Facilities; Community Employment Programs; IN

**Home Services and Supports; Mental** 

**Health – Employment Supports** 

#### **Service Providers:**

Community Based Waiver	85%
Residential/Long-Term Care	<b>72</b> %
Employment	67%
<b>RESPECT Employment Centers</b>	37%



# Why Join Florida ARF?

# **Kevin Johnson Florida ARF Board Chair**



**Executive Director Bishop Grady Villas** 

"Florida ARF brings immense value to providers through its dedicated staff who advocate on behalf of individuals with intellectual and developmental disabilities, and those that support them, with lawmakers and policymakers in Tallahassee while also supporting providers to navigate the complex regulatory environment providers must navigate. Florida ARF meetings, webinars, and conference calls allow fellow providers to connect, express concerns, share best practices and models, and propose solutions to many of the complex problems that face Floridians with disabilities. I am grateful for the support, guidance, and camaraderie that the association provides its members."

Kevin Johnson, 8-year member

## Advocacy

### **Professional Lobbying**

Florida ARF communicates its member positions to the Florida Legislature by developing and promoting an annual Legislative platform to ensure Legislators are educated on issues affecting your agency. The Association has an effective and diverse lobbying team.



## **Grassroots Advocacy**

Every effective change movement in history has been supported by a strong grassroots organization. Florida ARF provides its members with a comprehensive grassroots advocacy toolkit to assist you in organizing your constituency. Throughout the year, you will receive regular and timely Action Alerts and Action Response Directions.



# **Information Sharing**

Florida ARF features a state-ofthe-art website that places industry information at your finger tips.



We have the capability to share information in seconds.

Publications and work products available online for members:

- Capitol Breaking News: Updates on the latest breaking Capitol developments.
- Issues Forum Breaking News: Provides monthly updates on industry news, publications, trends, and grant opportunities.
- Email Informationals: Informal, frequent news/information.
- Alerts: Call-to-action notices for grassroots advocacy.
- Media Announcements: Links to pertinent media stories.

Visit our website at: www.floridaarf.org

# Public Policy Input

Florida ARF communicates your input on public policy decisions to the Executive and Legislative branches. In addition to our ongoing Legislative involvement, Florida ARF staff members continuously monitor state agency Administrative Rule development activity. We analyze proposed policy decisions to determine industry impact, seek your input, and provide oral and written testimony before policy makers on your behalf.



https://www.flrules.org/default.asp



Jon Fisher

Suzanne Sewell President & CEO

July 17, 2019

Barbara Palmer, Director Agency for Persons with Disabilities 4030 Esplanade Way, Room 301 Tallahassee, FL 32399

RE: APD / AHCA Redesign Plan

Dear Ms. Palmer,

On behalf of the Florida Association of Rehabilitation Facilities (Florida ARF), thank you for the opportunity to provide input into the Agency for Persons with Disabilities' and Agency for Health Care Administration's Redesign Plan for the iBudget Walver.

Our membership reviewed and discussed the four elements of redesign that were advertised in the public notice. And while there was much discussion, members had difficults supporting recommendations for a plan that is being developed within the context of cost reductions. Even so, some position statements were expressed that had uniform acceptance, and are as follows:

- Almost any service model that is adequately funded can be responsive to individuals' needs. The Agencies (APD and AHCA) must be bold in determining the true cost of care and advocating for the appropriate resources to meet the needs of individuals with intellectual disabilities. This is our primary expectation.
- APD and AHCA must have excellent assessment tools in place to identify client need.
   No service model will not be responsive to the needs of individuals with disabilities if the Agency cannot accurately assess and respond to their overall needs.
- APD and AHCA must develop capacity to produce needed data that will result in sound cost plans, quality services, and actuarily sound rate setting methodologies. Decisions must be data-driven.
- The plan must identify how the Agencies will determine caseload projections, program growth/ultilization factors, and reimbursement rates that incorporate inflationary factors such as incremental wage increases for direct care staff. While some suggest adding the waiver to the Medicaid Estimating Conference process, this should not occur until the Apencies answer how each of those factors will be calculated.
- Designated funding sources need to be identified by the Florida Legislature with the understanding that funding will be specifically dedicated to serving individuals with

Florida ARF Comments on Redesign Plan July 17, 2019

Last year, Florida ARF actively participated in the development of numerous administrative rules.

# **Training and Education**

Florida ARF provides education and training opportunities for members.

In addition to quarterly meetings, workshops, and forums, special trainings are provided on pertinent topics throughout the year.

Ad hoc groups are formed on an as needed basis to ensure sufficient attention to topical issues.

State and national training opportunities are shared with members on a regular basis.



**EOP Training** 



**EOP Training** 

# **Agency Liaison**

Florida ARF is the liaison between community human service agencies and government offices that are responsible for the funding, administration and regulation of human service programs. Our effort and resources are dedicated to representing your interests with state governmental officials.



Entities: Agency for Economic Opportunity, Agency for Health Care Administration, Agency for Persons with Disabilities, CareerSource, Commission for Transportation Disadvantaged, Department of Children & Families, Department of Education – VR, Department of Elder Affairs, Department of Health, Department of Management Services, Disability Rights Florida, Florida Senate/House of Representatives, Governor's Office

# **Networking Opportunities**

Florida ARF creates networking opportunities for member agencies via issues forum meetings: Community Supports, Employment, ICF/IID, Government Relations, and RESPECT Oversight. Members communicate their concerns via meetings teleconferences, and agency to agency interaction.



DD Day at the Capitol



2018 Annual Conference

#### Member Driven:

Florida ARF is governed by a member based Board of Directors elected by the membership. Six Board seats are reserved for members of families of individuals with disabilities.

# Technical Assistance and Trouble Shooting



Florida ARF has professional staff and consultants who are available to answer your questions, share information, represent your interests, and trouble shoot with State government agencies.

Our staff are available to assist you on an as needed basis.

## Job Line

Florida ARF's Job Line lists & advertises employment opportunities within the industry.

E-mail job descriptions to Florida ARF.



Florida ARF is committed to increasing opportunities for all individuals without regard to race, color, sex, age, disability, religion, or national origin. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions of all positions advertised.

## Florida ARF Staff

#### **Suzanne Sewell**



**President & CEO** 

Suzanne is the Association's Chief spokesperson and represents the interests of approximately 100 community human services agencies and the individuals they serve. She has 40+ years professional experience working for and with Florida social services agencies. As President & CEO, Suzanne coordinates the Association's overall strategic plan and achievement of its goals and objectives. She represents the Association's position on human service issues to multiple governmental agencies including: the Department of Children & Families; the Agency for Persons with Disabilities; the Department of Education; and the Agency for Health Care Administration. Additionally, she manages the Association's government relations campaign to influence public policy in a meaningful way. Suzanne is totally committed to ensuring that Florida ARF promotes the interests of individuals with disabilities, particularly in the employment arena, and that the Association serves as a voice for community agencies working together to make a meaningful difference in the lives of individuals with disabilities.

She may be contacted at (850) 942-3500.

## Florida ARF Staff

#### **Courtney Swilley**



Member Services
Director

Courtney has more than twenty years of experience in association work in the ID field. Her responsibilities at the Association include serving as a staff liaison for the Florida ARF Issues Forums (Community Supports; ICF/IID; Employment; and Government Relations). She manages and coordinates Florida ARF meetings, trainings, and conferences. Courtney also manages production of our monthly newsletter and legislative communications, assists with member support functions including member recruitment, leads the Direct **Support Professionals (DSP)** Apprenticeship, and serves as the Florida **Alliance for Direct Support Professionals** liaison.

She may be contacted at (850) 942-3510.

## Florida ARF Staff

#### Michael Yon



**Operations Director** 

Michael Yon is the Operations Director at Florida ARF. He brings over 25 years' of experience in Information Technology and Facility management to the Association including certifications for Microsoft Certified Systems Engineer, CompTIA Network+, CompTIA Security+, and CompTIA A+. He is a certified HDI (Help Desk Institute) Desktop Support Technician and won the First Coast region, Southeast United States region, and the National Analyst of the Year awards in 2010 at the Help Desk Institute's national conference. In addition, Michael has coordinated multiple datacenter and facility relocations. He began his career in the IT field in 1997 and prior to his work at Florida ARF worked for state agencies. Michael has over 15 years' worth of experience in the banking/credit union industry.

Michael is primarily responsible for Information Technology, Facilities Management, and Project Management at the Association. He also provides technical assistance to staff as well as Florida ARF members when needed.

He may be contacted at (850) 942-3525.

# Structure

<u>ISSUES FORUMS</u>

Community Supports
Employment
Government Relations
ICF/IID
RESPECT Oversight

Florida ARF is member driven.

# **Community Supports**



Clint Bower, Chair President & CEO MACtown, Inc.



The mission of the Community Supports Forum is to advance the goals and issues of community agencies that serve people who need support with their daily living activities, particularly for individuals with developmental disabilities. This Forum deals with service issues providers face on a daily basis such as Medicaid Waiver policy and other changes in service delivery systems.

"The role of the Community Supports Forum is to provide the membership of Florida ARF the latest information and guidance as we [the members) collectively strive to serve people in an ever changing environment. Participation in this forum is vital to all agencies ability to survive these challenging times and to learn from the expertise of all the members and from the external resources that contribute to the process of information sharing." Clint Bower, 17-year member

# **Employment**



**Karenne Levy, Chair President/CEO MacDonald Training Center** 



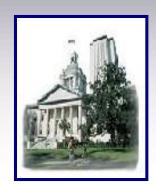
The mission of the Employment Issues Forum is to "provide a venue for the exchange and discussion of ideas and issues relating to the operation of programs by community agencies for the job training, placement, retention and advancement of people with significant barriers to employment." The forum addresses policies, best practices, industry innovations and advocacy issues through issue statements, training, action agendas and impact analysis.

"Florida ARF provides organizations that serve people with disabilities the opportunity to network, collaborate, and discuss best operational procedures and practices. Florida ARF ensures there is a collective voice in sponsoring public policy change, change meant to promote and advocate for choice, independence, and inclusion for people with disabilities." Karenne Levy, 16-year member

## **Government Relations**



Steven DeVane, Chair Chief Executive Officer Duvall Homes



The Government Relations Forum is responsible for the packaging and delivering of Florida ARF's annual legislative and executive branch platform. Additionally, the Government Relations Forum provides a grassroots advocacy program to help members educate their legislators.

"In a world of increased regulation and decreased funding; advocacy, education, and support are needed now more than ever. Florida ARF provides all this and more to individuals with disabilities and to the support agencies that serve them. The Government Relations Forum works to align the energy of the membership into an effective legislative platform, seeking all the while to educate members and those they serve in becoming effective advocates to our elected officials both State and National." Steven DeVane, 8-year member

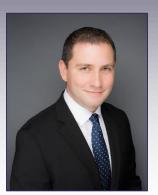
## ICF/IID



Dr. James Weeks, Co-Chair Consultant Sunrise Community



Zach Wray, Co-Chair President & CEO Sunrise Community



The mission of the Intermediate Care Facilities for Individuals with Intellectual Disabilities (ICF/IID) Forum is to promote quality of care available for individuals with severe disabilities who cannot live independently. The ICF/IID forum addresses issues that affect residential facilities licensed and certified in accordance with state law and certified by the Federal Government as providers of Medicaid services to persons who are intellectually disabled.

"The individuals we serve have benefited in countless ways due to the advocacy and leadership of Florida ARF. As members, we are proud of this legacy as well as respectful of the ongoing responsibility to maintain Florida ARF's role as the premiere organization in our field. "Jim Weeks, 38-year member

# **RESPECT Oversight**

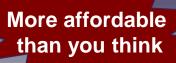




Stephen Bailey, Chair Executive Director CARC

The RESPECT Oversight Committee provides direction and guidance to the RESPECT program to ensure that governmental agencies within the State of Florida obtain quality products and services produced by persons with disabilities. Under the trade name "RESPECT of Florida," thousands of job opportunities have been created over three decades by community agencies.

"The RESPECT of Florida program provides a wide variety of employment opportunities to individuals with disabilities. RESPECT provides high quality services and commodities throughout the state of Florida at competitive prices. As an employment center participating in the RESPECT program, we have expanded the skills learned, the employment opportunities available, and increased wages to individuals in the program." Stephen Bailey, 7-year member





# Membership

#### ONE TIME INTRODUCTORY RATES FOR NEW MEMBERS

(Introductory offer purchases a first year non-voting membership.)

Annual Expenditures	Reg	<u>ular</u>	Promotional Offer			
(Range)	Membership (Range)		(Year 1 Range)		(Year 2 Range)	
\$ 1 - \$110,000	\$ 250	\$ 250	\$ 250	\$ 250	\$ 250	\$ 250
\$ 110,001 - \$ 200,000	\$ 256	\$ 464	\$ 250	\$ 309	\$ 310	\$ 463
\$ 200,001 - \$ 600,000	\$ 465	\$ 1,395	\$ 155	\$ 465	\$ 310	\$ 930
\$ 600,001 - \$1,000,000	\$1,395	\$ 2,325	\$ 465	\$ 775	\$ 930	\$ 1,550
\$1,000,001 - \$2,000,000	\$2,325	\$ 4,650	\$ 775	\$1,550	\$1,550	\$ 3,100
\$2,000,001 - \$3,000,000	\$4,650	\$ 6,975	\$1,550	\$2,325	\$3,100	\$ 4,650
\$3,000,001 - \$4,000,000	\$6,975	\$ 9,300	\$2,325	\$3,100	\$4,650	\$ 6,200
\$4,000,001 - \$5,000,000	\$9,300	\$11,625	\$3,100	\$3,875	\$6,200	\$ 7,750
\$5,000,001 - \$6,000,000	\$11,625	\$13,950	\$3,875	\$4,650	\$7,750	\$ 9,300
\$6,000,001 - \$7,000,000	\$13,950	\$15,000	\$4,650	\$5,000	\$9,300	\$10,000

Annual dues are based on members' audited total

Florida operating expenditures and are calculated by multiplying expenditures by .002325 – starting at \$250 & capped at \$15,000.